



Integrated Procurement Solutions

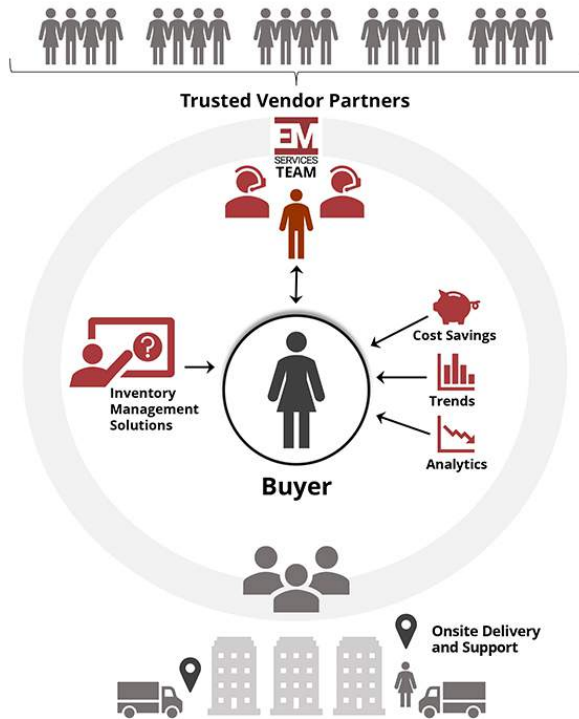
Single source management of indirect materials and point-of-use commodities

Consolidated Purchasing Power | Lower Costs | Improve Internal Business Processes | Quality Products | Responsive Service | On Site Training & Support



WHY CHOOSE US: CUSTOMER CENTRIC SUPPLY CHAIN INTEGRATION

Our guiding principles are to always be customer centric. We are a team dedicated to outstanding customer service where our customers' needs are at the center of our decision making process. We strive to ensure that your focus is our focus. We are partnered with the best distribution network of partners and suppliers.

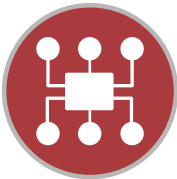


BENEFITS OF INTEGRATION

Our integrated solutions are tailored to your needs. EM Services provides you with a customized program for managing your indirect materials.

- Single Point-of-Contact
- Consolidated Purchase Order & Invoice
- Electronic Procurement Process
- Order Confirmation & Tracking
- Documented Cost Savings Process
- Reduce Total Cost of Ownership
- Spend Transparency / Data Reporting
- Price Management
- Supplier Rationalization
- Web Interface

CLIENT SERVICES



INTEGRATED PROCUREMENT

- General Purchasing
- Product Consolidation & Standardization
- Sourcing
- Spot Buying
- Customized Inventory
- Electronic Catalog Development



COST SAVINGS PROGRAMS

- Spend Analysis
- On-Site Cost Savings Programs
- Summary Invoices and Billing
- Process Improvements



POINT-OF-USE SOLUTIONS

- Vendor Management
- Inventory
- Crib Management Services
- Vending Machines
- Bar Coding
- Kitting



SUPPORT SERVICES

- Emergency Deliveries
- Custom Product Solutions
- On-Site Training
- Warranty & Repairs

KEY PARTNERS

EM Services is a single point of contact to a vast network of strategic supply chain partners.



OUR PRODUCTS



Motion Control

MOTION & CONTROL

Fluid Power: Fluid Connectors
Hoses
Tubing
Pumps
Cylinders
Filtration Systems
Hydraulic Motors
Manifolds
Valves
Gauges & Meters
LubCustom Power Units & Hose Assemblies
Pneumatic: ISO Mount Valves
rication Systems
Solenoid Pneumatic Valves
Field Bus Systems
Pneumatic Cylinders
Pneumatic Slides
Filters
Regulators
Lubricators
Vacuum Components
Manifold Assemblies
Bellows
Grippers
Vacuum Cups
Automated Power Clamps
Weld & Tooling Slides
Screw Compressors
Compressed Air Piping
Air Dryers
Custom Panels & FRL Assemblies
Electrical/Mechanical: Rotary and Linear Servo Motors
Servo Drives and Controls
Multi Axis Controllers
Stepper Drives & Controls
Stepper Motors
Human-Machine Interfaces
Variable Frequency Drives
AC/DC Drives
Gantry Systems
Cartesian Robots
Precision Ball Screw Tables
Belt Driven Linear Modules
Electric Cylinders
Planetary Gearheads
Rotary Tables & Direct Drive Systems

INSTRUMENTATION

Process
Instrumentation
Controls
Gauges

INDUSTRIAL PROCESS & CONTROL

PLCs and HMI
Software
Pressure & Flow
Part Identification & Inspection
RF & Barcode Products
Enclosures & Structural Support
Short Circuit Protection
Wire-Cables-Cords
Presence Sensing & Operator Safety
Voice - Data Products
Test & Measurement
Light Fixtures - Lamps & Ballasts
Power Distribution & Transformers
Energy Optimization & Monitoring
Labeling & Identification
Wire Management
Construction Products
Tools
Tapes
Connectors
Cleaners & Dielectric Compounds
Component Repair and Engineering Services

FACTORY AUTOMATION PRODUCTS,

ELECTRICAL/ELECTRONIC

Industrial & Process Control
PLCs and HMI
Software
Pressure & Flow
Part Identification & Inspection
RF & Barcode Products
Enclosures
Short Circuit Protection
Cables & Cords
Presence Sensing & Operator Safety
Network Products
Test & Measurement
Transformers & Power Quality
Energy Optimization & Monitoring
Labeling & Identification
Wire Management
Tools
Connectors
Component Repair and Engineering Services

PIPES, VALVES FITTINGS

Fluid Sealing
Instrumentation
Fire Protection
Process Equipment
Pumps/Repair
Steam
Condensate
Hot Water & Air Specialty Products

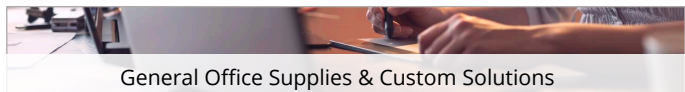


Electrical

ELECTRICAL

Alarms, Security & Signaling
Audio & Video
Automation Products
Batteries & Accessories
Cable Trays & Struts
Chemicals, Lubricants & Paints
Conduit & Conduit Fittings
DataComm/TeleComm
Distribution Equipment & Accessories
Electric Utility & Outside Plant Product
Electrical Boxes & Covers
Enclosures, Cabinets & Racks
Fasteners & Hardware
Fittings & Connectors
Fuses, Blocks & Holders
Generators & Transfer Switches
Grounding & Bonding
Heat Cables
Heating, Fans, Ventilation, Vacuum

Industrial Control
Labels, Signs & Printers
Lamps & Lightbulbs
Lighting Controls & Ballasts
Lighting Fixtures
Material Handling, Storage & Rigging
Motors
Portable Lighting & Flashlights
Raceways, Wireways & Ducts
Safety Products & Equipment
Tapes & Insulating Products
Testing & Measuring
Tools - Hand & Power
Transformers
UPS & Power Conditioning
Wire & Cable Management
Wire, Cord & Cables
Wiring Connectors
Wiring Devices



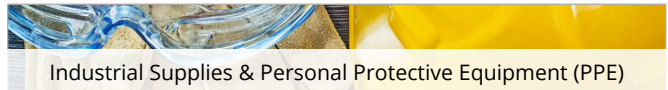
General Office Supplies & Custom Solutions

OFFICE SUPPLIES

Office Suites
Furniture
Bookcases
Files
Tables
Paper

Pens
Pencils
Binders
Calculators
Calendars
Keyboards
Data Storage

Envelopes
Notebooks
Rubber bands
Rulers
Scissors
Shredders
Staplers



Industrial Supplies & Personal Protective Equipment (PPE)

INDUSTRIAL SUPPLIES

Cutting tools
Abrasives
Hand Tools
Power Tools
Measuring Tools
Aerosol Products
Air Tools
Bandsaw Blades
Brush/Wire Wheels
Clamps
Vises
Dust Collection
Fans
Fasteners
Files
Ladders
Lockers
Lubricants
Precision Tools
Shelving
Tape

JANITORIAL SUPPLIES

Chemicals
Cleaning Tools
Paper Products
Dispensers
Odor Control

JANITORIAL SUPPLIES (CONT.)

Skin Care
Personal Hygiene
Mops
Brooms
Brushes
Waste Receptacles
Can Liners
Food Service

SAFETY SUPPLIES

Absorbents
Boots
Ergonomics
Eyewash/Showers
Fall Protection
First Aid
Gloves
Hearing Protection
Heat Stress
Lockout/Tagout
Matting
Rainwear
Respirators
Safety Cabinets
Safety Glasses
Signage
Skin Protection
Spill Containment



Power & Bearings

POWER & BEARINGS

Airframe Control Bearings
Ball Bearings
Bearing Repair
Bronze
Cam Followers
Casters
Load Runners
Mast Guide Bearings
Miniature Bearings
Mounted Units
Needle Bearings
Plastic Sleeve Bearings
Powdered Metal Bushings
Precision Bearings
Rod Ends
Roller Bearings
Spherical Bearings
Spherical Bushings
Split Steel Bushings
Tapered Roller Bearings
Thrust Bearings
Brakes
Cable and Hose Carriers
Chain
Chain Couplings
Clutches
Conveyor Belting
Conveyor Pulleys
Electric Motors
Engineered Chain
Gear Couplings
Gear Motors
Gear Rack
Gears
Grid Couplings

HTD Drives
Idlers
Jaw Couplings
Pulleys
QD Bushings
RPP Drives
Rigid Couplings
Roller Chain
Screw Conveyors
Shaft Mt Reducers
Sheaves
Silent Chain
Speed Reducers
Split Taper Bushings
Sprockets
Tabletop Chain
Taperlock Bushings
Tensioners
Timing Belts
Torque Limiters
U-Joints
V-Belts
Variable Frequency Drives
Worm Gear Reducers
Actuators
Ball Bushings
Ball Screws
Bellows
Cross Rollers
Pillow Blocks
Precision Shafting
Profile Rail
Screw Jacks
Shaft Supports
V-Track Rollers



Pipes & Valves

PIPES & VALVES

Pipe and Tube
Pipe Fittings
Flanges
Pipe Nipples
Tube Fittings
Valves
Solenoids
Pressure Gauges
Thermometers
Sanitary
Steam Systems

Backflow Preventers
Gas Regulators
Hose and Hose Assemblies
Hose Fittings and Adapters
Expansion Joints
Tools
Pipe Strainers
Hangers and Supports
Hardware
Gaskets and Packing
Pipe Repair
Pipe Cover and Insulation

Plumbing
Heating
Pumps
Shop Supplies
Fireye Combustion Controls
Penberthy Jet Pumps
Fire Protection
Chemicals
Railing Fittings
Control and Alarm Panels



EM Services is a certified Minority Business Enterprise (MBE) that provides integrated procurement solutions for MRO supplies, services, and equipment. Our work began in 1993. We leverage our network of trusted distributors to provide companies large and small with quality products, competitive pricing, responsive service, onsite training, and support.

Our mission is to be the
integrated network
admired for
successfully connecting
**people, process
& business.**



Laura Hopson
President & CEO EM Services LLC.
Email: lhops@emservicesllc.com
Mobile: 616.856.0524

ABOUT THE OWNER

Laura Hopson is the President and CEO of EM Services, LLC. As a minority business owner, she is excited to embrace the true meaning of minority business development. Her focus not only is to help her customers streamline their current procurement processes and platforms but to help build a community network of businesses, so they can collaborate on new business ventures and opportunities.

Laura brings to the Michigan business community nearly 30 years of expertise stretching across manufacturing, sales, marketing, and management. Professionally, her focus on transforming brands, marketing, and people, have resulted in a number of great accomplishments over her career. Her background includes various positions at Herman Miller, VanerumStelter, Steelcase and Kentwood Office Furniture.

After graduating from high school in Grand Rapids, Michigan, Laura obtained her bachelor's degree in Industrial Engineering from the University of Michigan and her Master of Business Administration in Marketing and Finance from Western Michigan University.