

**LET US ASSIST YOU  
IN ACHIEVING YOUR  
ENERGY REDUCTION  
OBJECTIVES!**

**6 TO 12 MONTH  
RETURN ON INVESTMENT**

Spend the day with us, and we'll provide innovative ways to meet your energy conservation objectives. Merlo Energy & Armstrong International are hosting seminars that will show you how to reduce your Steam, Fuel, Air, and Electrical usage.

**Seminar Dates & Locations:**

**October 24th  
Eastern Michigan University  
Brighton Campus  
9:00 AM to 4:00 PM\***

**October 25th  
Western Michigan University  
Kalamazoo Campus  
9:00 AM to 4:00 PM\***

If you would like to sign up, please fax or email the following form. Space is limited, so reserve your spot right away.

A nominal fee of \$50 will be charged. Continental Breakfast and lunch is provided. We will accept purchase orders, checks or credit cards.

\*Registration and Continental Breakfast starts at 8:30 AM. Seminar starts promptly at 9:00 AM.

**THE OBJECTIVE OF THE SEMINAR IS TO HELP YOU  
IDENTIFY *ENERGY SAVING OPPORTUNITIES* IN YOUR  
FACILITY WITH AN ROI OF 6-12 MONTHS.**

## Topics

- **Benchmarking & Validation of Energy Savings**
- **Steam System Optimization**
  - Best Practices
  - Trap Maintenance Programs/Benchmarking Software
  - Extending Equipment Life
- **Hot Water Efficiency and Safety**
  - Instantaneous vs Semi-Instantaneous and Storage
  - Efficient Use of Space
  - OSHA/CDC Agency Recommendations
  - Scalding Prevention/Legionella Prevention
  - Integration with Building Automation Systems
- **Boiler Efficiency**
  - Condensate & Heat Recovery
  - Fuel Trim Optimization
  - Insulation Efficiency
  - Steam Quality and Steam Leaks
- **Electrical Saving Opportunities**
- **Optimize your Compressed Air**